

Message Text

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64

ACTION EA-10

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-03 H-02 INR-07 L-02

NSAE-00 NSC-05 PA-02 RSC-01 PRS-01 SP-02 SS-15

USIA-15 OMB-01 EB-07 COME-00 TRSE-00 SAJ-01 /075 W

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R 160425Z NOV 74

FM USLO PEKING

TO SECSTATE WASHDC 2733

INFO AMCONSUL HONG KONG

UNCLAS PEKING 2007

E.O. 11652: N/A

TAGS: ETRD US CH

SUBJECT: CCPIT TECHNICAL EXCHANGE DEPARTMENT

REF: PEKING 1878

1. ADDRESSEES MAY FIND THE FOLLOWING INFORMATION USEFUL
IN ADVISING AMERICAN BUSINESSMEN.

2. IN A MEETING WITH USLO OFFICER ON NOVEMBER 14, LI CHAO-
LI (2621/0340/4418) HEAD OF THE TECHNICAL EXCHANGE
DEPARTMENT OF THE CHINA COUNCIL FOR THE PROMOTION OF
INTERNATIONAL TRADE (CCPIT), EXPLAINED THAT THE MAIN
FUNCTIONS OF HIS DEPARTMENT ARE: (A) TO MAKE ARRANGEMENTS
FOR THE TECHNICAL PRESENTATIONS WHICH ARE GIVEN BY
FOREIGN FIRMS AT THE FOREIGN TRADE AND INDUSTRIAL
EXHIBITIONS WHICH ARE STATED IN CHINA; (B) TO INVITE
FOREIGN COMPANIES OR ORGANIZATIONS TO VISIT PEKING IN
ORDER TO GIVE TECHNICAL PRESENTATIONS OR HOLD SEMINARS
ON SPECIFIC TOPICS (HE CITED COMPUTERS OR CHEMICALS
AS EXAMPLES); AND (C) TO ARRANGE FOR SUCH TECHNICAL
PRESENTATIONS OR SEMINARS AT THE SEMI-ANNUAL CANTON
TRADE FAIRS. HE SAID THAT CONTRARY TO USLO'S IMPRESSION,
HIS DEPARTMENT IS NOT NEW BUT HAS BEEN IN EXISTENCE FOR
ABOUT TEN YEARS.

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2. IN RESPONSE TO QUESTIONS, LI SAID THAT AMERICAN FIRMS OR ORGANIZATIONS WHICH WISH TO GIVE TECHNICAL PRESENTATIONS IN PEKING OR CANTON SHOULD WRITE TO CCPIT AND ALSO TO THE APPROPRIATE CHINESE FOREIGN TRADE CORPORATION. HE SAID CCPIT WOULD SEE THAT SUCH PROPOSALS ARE TRANSMITTED TO THE CONCERNED CHINESE ORGANIZATIONS AND IF THERE IS A MUTUAL INTEREST, HIS DEPARTMENT WILL MAKE THE NECESSARY ARRANGEMENTS. HE STRESSED, HOWEVER, THAT EVEN IF THE CHINESE SIDE IS INTERESTED, IT COULD TAKE A LONG TIME, PERHAPS ONE OR TWO YEARS, BEFORE THE PRESENTATION OR SEMINAR COULD BE HELD. WHILE TRADE WITH CHINA OFTEN RESULTS FROM SUCH TECHNICAL EXCHANGES, HE ADDED, THIS ALSO DOES NOT USUALLY OCCUR IMMEDIATELY. WE SHOULD THEREFORE ADVISE ANY AMERICAN FIRMS WHICH MAY BE INTERESTED IN THESE EXCHANGES TO BE VERY PATIENT, HE SAID.
BUSH

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